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CANNON BUILDING  
861 SILVER LAKE BLVD., SUITE 203  
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE  
**DEPARTMENT OF STATE**

DIVISION OF PROFESSIONAL REGULATION

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<b>PUBLIC MEETING NOTICE:</b>	<b>DELAWARE REAL ESTATE COMMISSION</b>
<b>MEETING DATE AND TIME:</b>	<b>Thursday, May 10, 2012 at 9:00 a.m.</b>
<b>PLACE:</b>	861 Silver Lake Boulevard, Dover, Delaware <b>*Public Service Commission Hearing Room</b> First Floor of the Cannon Building

**AMENDED AGENDA**  
(Amended items are noted by an asterisk)

- 1.0 Call to Order
- 2.0 Review and Approval of Minutes
  - 2.1 Meeting Minutes – April 12, 2012
- 3.0 Public Hearings
  - 3.1 9:15 a.m. – Public Hearing Regarding Proposed Revisions to the Rules and Regulations
  - 3.2 9:30 a.m. – Public Hearing Regarding Proposed Guidelines for Fulfilling the Delaware Real Estate Education Requirements
- 4.0 New Business
  - 4.1 Education Committee Report
    - 4.1.1 Recommendation to Approve and Deny Course Providers, Instructor Applications and Student Requests as Noted
  - 4.2 Applications for Licensure
    - 4.2.1 Ratification of Salesperson Applications
      - 4.2.1.1 Jennifer Cropper-Rines, Coldwell Banker, Ocean City, MD
      - 4.2.1.2 Tracy Ribbentrop, ReMax Associates, Hockessin, DE
      - 4.2.1.3 Kimberly Longo, Keller Williams, Wilmington, DE

- 4.2.1.4 Steven Macom, Weichert Realtors, Wilmington, DE
  - 4.2.1.5 Beth Bozman, Maggio Sheilds, Rehoboth Beach, DE
  - 4.2.1.6 Maryann Rapposelli, Keller Williams, Wilmington, DE
  - 4.2.1.7 Lauren Schuyler, Long & Foster, Rehoboth Beach, DE
  - 4.2.1.8 Thomas McCandless, Long & Foster, Rehoboth Beach, DE
  - 4.2.1.9 Elaine Ford, Keller Williams, Dover, DE
  - 4.2.1.10 Harry Marrero, Weichert Realtors, Wilmington, DE
  - 4.2.1.11 Bernice Bingham, Prudential Fox & Roach, Newark, DE
  - 4.2.1.12 Margaret DiFazio, Jack Lingo Real Estate, Rehoboth Beach, DE
  - 4.2.1.13 Angelo Fugarino, Jr., Provost Realty, Wilmington, DE
  - 4.2.1.14 Lance Collins, Prudential Fox & Roach, Bear, DE
  - 4.2.1.15 Donald Eastburn, Prudential Fox & Roach, Greenville, DE
  - 4.2.1.16 Jonathan Bachman, Patterson Schwartz, Hockessin, DE
  - 4.2.1.17 Linda Mancusi, Coldwell Banker Preferred, Wilmington, DE
  - 4.2.1.18 Hina Patel, ReMax Associates, Newark, DE
  - 4.2.1.19 Judy Springer, Keller Williams Realty, Christiana, DE
  - \*4.2.1.20 Margaret Stasi, Jack Lingo Inc., Realtor, Rehoboth Beach, DE
  - \*4.2.1.21 Meagan Miller, First Class Properties, Lewes, DE
  - \*4.2.1.22 Ryan McMahon, Zommick McMahon Commercial Real Estate, Inc.,  
Malvern, PA
  - \*4.2.1.23 Laura McIlvain, Ocean Atlantic Sotheby's, Rehoboth Beach, De
- 4.2.2 Review of Broker Applications
  - 4.2.2.1 Stephen Tolmie, ReMax 1<sup>st</sup> Choice, Middletown, DE
  - 4.2.2.2 William Heath, ReMax Chesapeake, Elkton, MD
  - 4.2.2.3 Vincent Carfora, Vincent Carfora Broker, Hallandale Beach, FL
- 4.2.3 Review of Applications for New Offices
  - 4.2.3.1 Exit Central Realty – Sussex, Lewes, DE
  - 4.2.3.2 Keller Williams Realty at the Beach, Rehoboth Beach, DE
  - \*4.2.3.3 ResortQuest, Selbyville, DE
  - \*4.2.3.4 Bear Property Management, Middletown, DE
- 4.2.4 Review of Applications for Reinstatement
  - 4.2.4.1 Harold Woodward, Jr., Prudential Fox & Roach, Devon, PA
  - 4.2.4.2 Charles Litchford, Patterson Schwartz, Hockessin, DE
  - \*4.2.4.3 George Derrington, Patterson Schwartz, Wilmington, DE
  - \*4.2.4.4 Sreelekha Mani, NextRE, Inc., Middletown, DE
- \*4.2.5 Review of Application for Additional License
  - 4.2.5 Michelle Hunt, Bear Property Management, LLC, Middletown, DE
- 4.3 Status of Complaints
  - 4.3.1 Complaint No. 02-15-10 – Assigned to Hearing Officer
  - 4.3.2 Complaint No. 02-40-10 – Closed
  - 4.3.3 Complaint No. 02-42-10 – Assigned to Hearing Officer
  - 4.3.4 Complaint No. 02-01-11 – Closed
  - 4.3.5 Complaint No. 02-02-11 – Closed
  - 4.3.6 Complaint No. 02-05-12 – Assigned to Mr. Staton

- 4.4 Review of Email from Andrew Ratner Regarding Rule and Regulation 6.1 – Escrow Accounts
- 4.5 ARELLO Annual Conference – September 19-22, 2012
- \*4.6 Review of Email from Pearson VUE Regarding Recommendations for Subject Matter Experts and Email from Andrew Taylor Requesting to be Considered as a Subject Matter Expert
- \*4.7 Review and Approval of the Minutes from the March 8, 2012 Subcommittee to Review Statute Revisions Meeting
- 5.0 Old Business
  - 5.1 Sign Final Order from Hearing Held for David Foster
  - 5.2 Discussion: Updating the Pamphlet Versions of the Consumer Information Statements
  - 5.3 Discussion: Annual Seminar
- 6.0 Other Business before the Commission (for discussion only)
- 7.0 Public Comment
- 8.0 Next Meeting – June 14, 2012
- 9.0 Adjournment

**Please Take Note:** To assure consideration of an application at a meeting, the Commission office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted. Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

**MEMBERS: PLEASE CALL THE OFFICE OF THE DELAWARE REAL ESTATE COMMISSION AT 302-744-4500 OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.**